

Message Text

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ACTION NEA-10

INFO OCT-01 EUR-12 EA-10 ISO-00 CEA-01 CIAE-00 COME-00
DODE-00 EB-08 FRB-03 H-01 INR-07 INT-05 L-03
LAB-04 NSAE-00 PA-01 CTME-00 AID-05 SS-15 STR-06
ITC-01 TRSE-00 PRS-01 SP-02 SOE-02 OMB-01 DOE-11
NSCE-00 SSO-00 USIE-00 INRE-00 DOEE-00 /110 W
-----041133 181127Z/17

O R 181055Z JAN 78
FM AMEMBASSY KABUL
TO SECSTATE WASHDC IMMEDIATE 6152
USDA WASHDC
AMEMBASSY SINGAPORE
INFO AMEMBASSY ANKARA

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STATE FOR NEA/PAB
USDA FOR OFFICE OF GENERAL SALES MANAGER
SINGAPORE FOR DIRECTOR HUNT, WHEAT ASSOCIATES

E.O. 11652: NA
TAGS: EAGR, ETRD, AF
SUBJ: AFGHAN WHEAT PURCHASES

1. MINITER OF COMMERCE JALALLAR TODAY (JAN 18) INFORMED AMBASSADOR AND ECON/COMM COUNSELOR THAT GENERAL ASEF, GENERAL PRESIDENT OF FOOD PROCUREMENT AND GOVERNMENT COOPERATIVES, WAS STOPPING IN TURKEY ON HIS WAY TO THE US TO EXPLORE A TURKISH OFFER TO SELL AFGHANISTAN 100,000 MT OF WHEAT. COMMERCIAL PRICES AND TERMS OFFERED BY TURKS ARE SIMILAR TO THOSE US HAD DISCUSSED WITH THE GOVERNMENT OF AFGHANISTAN (GOA) JALALLAR SAID, AND AFGHANS WANT TO SEE IF ANY SAVINGS IN TRANSPORT COSTS COULD BE REALIZED BY PURCHASING FROM TURKS. IN RESPONSE TO THE AMBASSADOR'S QUESTION, JALALLAR SAID GENERAL ASEF WOULD MAKE THE FINAL DECISION AS TO SOURCING DURING THE COURSE OF HIS TRIP.

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2. COMMENT: JALALLAR'S COMMENTS WERE THE FIRST INKLING WE HAD HAD RE THE TURKISH OFFER. IF ASEF HAS NOT ALREADY SIGNED WITH THE TURKS, WE SHOULD MAKE A STRONG PITCH TO HIM UPON HIS ARRIVAL, STRESSING QUALITY OF OUR WHEAT (WE UNDERSTAND THE 20,000 MT GRANT WHICH GOA RECEIVED FROM TURKEY WAS OF POOR QUALITY) AND RELIABILITY OF SUPPLY. ALTHOUGH WE DO NOT HAVE

EXACT FIGURES TO COMPARE OCEAN FREIGHT COSTS BETWEEN US WEST COAST - KARACHI AND TURKEY (IZMIR) - KARACHI, WE SUSPECT THAT THERE WILL NOT BE A GREAT DIFFERENCE. IF OUR ASSUMPTION IS CORRECT, WE MIGHT ALSO USE THIS TO ADVANTAGE IN OUR CONVERSATIONS WITH ASEF.

DECLASSIFY 12/31/78

ELIOT

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Message Attributes

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Draft Date: 18 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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